

May 22, 2025

**Subject: Update to Purchase Order Terms** 

To Our Valued Resellers,

We want to begin by expressing our sincere appreciation for your continued partnership and support.

As market conditions continue to evolve, we've found it increasingly difficult to sustain extended payment terms after equipment has shipped. In light of this, we will be implementing a change to our purchase order (PO) policy.

Effective immediately, we will begin production upon receipt of your PO; however, equipment will not be shipped until payment has been received in full.

We understand this may be an adjustment, and we are committed to working with you through this transition. Please don't hesitate to reach out with any questions or concerns.

Thank you again for your understanding and for the opportunity to serve your business.

Warm regards,

Katie Hill

President

Mortuary Lift Company

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